

(Incorporated in Bermuda with limited liability)

2020 INTERIM RESULTS PRESENTATION

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1 1H 2020 RESULTS HIGHLIGHTS

Contracted Sales

Achieved 58% of full year sales target of \$8B

- Reached \$4.7B of contracted sales (HK: \$3.1B; Mainland: \$1.6B)
- Regained momentum during Q2 after a slowdown in the first few months
- In addition to the successful launch of Fuzhou Rivercity in April 2020, one apartment tower at Qianhai Kerry Centre was launched in July 2020 for pre-sale to a strong response





Total Revenue

\$3.9B

-65% YoY

Property Sales

\$1.3B

-84% YoY

Property Rental

\$2.3B

-4% YoY

Hotel Operations

\$0.3B

-65% YoY

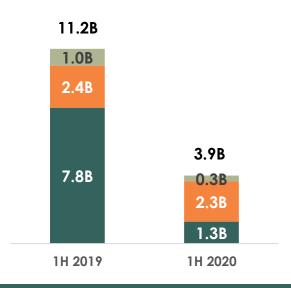
Property SalesProperty RentalHotel operationsHK\$

The outbreak of the COVID-19 pandemic at the start of 2020 has brought significant disruption to business activity

Sales momentum interrupted in the Q1 combined with less projects completed for recognition vs. 1H 2019

Temporary rental relief measures offered in 1H 2020 to help retain long-term tenants

Operations have been more seriously affected by travel restrictions and governmental preventive measures.



HK\$ million	Note	1H 2020	1H 2019	Change
Revenue		3,918	11,225	-65%
Gross profit	N1	2,395	5,203	-54%
Share of results of associates and joint ventures		559	616	-9%
Underlying profit		1,106	3,143	-65%
Net (decrease)/increase in fair value in investment properties		(32)	452	-107%
Reported profit		1,074	3,595	-70%
Earnings per share (HK\$)				
Underlying profit		0.76	2.16	-65%
Reported profit		0.74	2.47	-70%
Interim dividend per share (HK\$)		0.40	0.40	+0%

Consistent with the presentation of FY2019 audited financial statements, hotel depreciation and amortisation previously reported under cost of sales and direct expenses have been reclassified to administrative and other operating expenses. The comparative figures have been reclassified to conform with the current period's presentation.

OPERATING SEGMENTS

HK\$ million		Revenue			Gross Profit			Gross Margin	
* Recurrent revenue	Note	1H 2020	1H 2019	Change	1H 2020	1H 2019	Change	1H 2020	1H 2019
Property sales		1,259	7,832	-84%	513	2,926	-82%	41%	37%
НК	N1	883	2,717	-68%	327	1,281	-74%	37%	47%
Mainland	N2	376	5,115	-93%	186	1,645	-89%	49%	32%
Property rental *		2,320	2,428	-4%	1,846	1,907	-3%	80%	79%
НК	N3	654	594	+10%	525	467	+12%	80%	79%
Mainland	N4	1,666	1,834	-9%	1,321	1,440	-8%	79%	79%
Hotel operations *	N5	339	965	-65%	36	370	-90%	11%	38%
Total		3,918	11,225	-65%	2,395	5,203	-54%	61%	46%

1H 2020 Gross Profit Breakdown



Mainland 64%

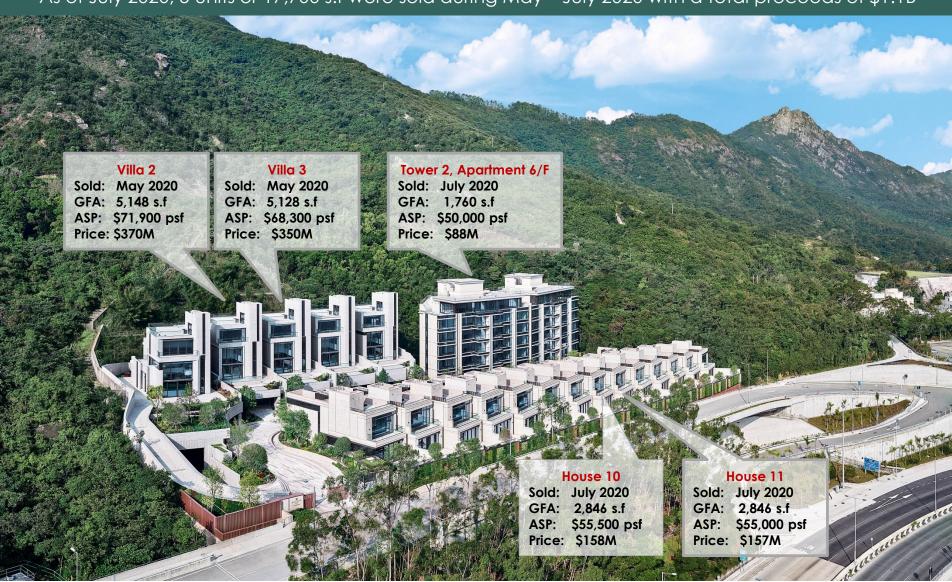
- N1 Recognized sales in 1H 2020 were mainly contributed by inventory units of Mantin Heights and The Bloomsway
- N2 Recognized sales in 1H 2020 were mainly contributed by 1) Hangzhou Lake Grandeur 2)Habitat in Qinhuangdao 3) Shanghai Kerry Everbright Ph II 4) Nanchang Arcadia Court and 5) Shenyang Arcadia Height
- N3 Overall HK rental revenue in 1H 2020 continued to provide a steady stream of recurrent income on the back of stable occupancy levels and rental rates.
- N4 With many retail businesses in the Mainland became affected by COVID-19 lockdowns in Q1, rental revenue in 1H 2020 decreased 9% YoY. Excluding currency impact, Mainland rental revenue dropped 4% YoY
- N5 Hotel operations have been more seriously affected by the travel restrictions and other governmental preventive measures.

2 DEVELOPMENT PROPERTIES

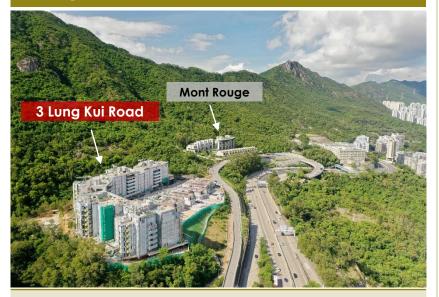


	1H 2020	1H 2019
НК		
Contracted Sales	\$3.1B	\$5.2B
Saleable Area Sold	Approx. 162,000 s.f	Approx. 159,000 s.f
Recognized Sales Subsidiaries	\$0.9B	\$2.7B
Recognized Projects	Mantin Heights and The Bloomsway	Mont Rouge (first launched in Apr-2019), Mantin Heights and The Bloomsway
Net order book 30 Jun 2020	\$4.8B	
Mainland		
Contracted Sales	\$1.6B	\$1.3B
GFA Sold	Approx. 41,000 s.m	Approx. 23,000 s.m
Avg. Selling Price	RMB 34,100 psm	RMB 40,800 psm
Recognized Sales Subsidiaries	\$0.4B	\$5.1B
Net order book 30 Jun 2020	\$3.1B	

As of July 2020, 5 units or 17,700 s.f were sold during May – July 2020 with a total proceeds of \$1.1B



3 Lung Kui Road



Project	Parti	ΙCU	lars
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Buildable GFA (s.f)	343,000
Total units	64
KPL's interest	100%
Target completion	2021

Wong Chuk Hang Station Package Two



Project Particulars	Package Two
Buildable GFA (s.f)	493,000
Total units	600
KPL's interest	50%
Target completion	2023

Fuzhou Rivercity



- 222,000 s.m (639 units) saleable residential and office space
- The pre-sale of the residential portion was launched in April 2020 with 21% of the 639 units available for sale had been contracted as at end July 2020

Qianhai Kerry Centre



- 43,000 s.m (451 units) of saleable serviced apartments
- In 2018, a apartment tower was launched for pre-sale to a strong response. The pre-sale of another apartment tower was launched in July 2020.

Shenyang Ph 3



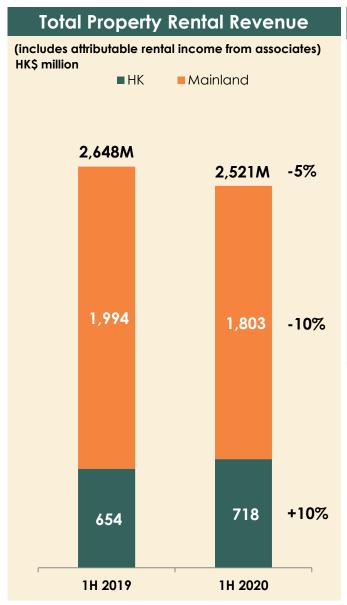
• Target initial pre-sale in Q4 2020

Zhengzhou



 Target initial pre-sale in Q4 2020

3 INVESTMENT PROPERTIES



Mainland Eight Mixed-Use Properties in Major Cities





Bonham

2019

Happy Valley

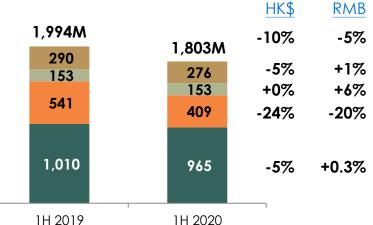
2017

Mainland Property Rental Gross rental revenue: HK\$1.8B (includes attributable rental income from associates) Attributable GFA 8.4M s.f Occupancy @ 30 Jun 2020 Office 87% Commercial 89% **Apartment** 79% Yield on cost mid-teens (weighted average)



- Apartment
- Commercial
- Office

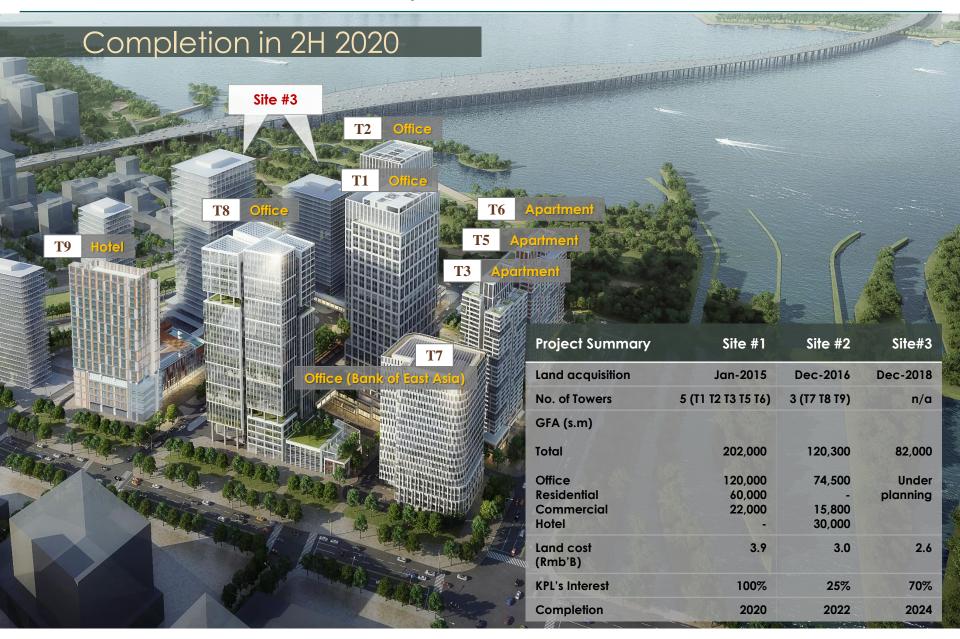
HK\$ million



Beijing Kerry Centre	 GFA(100%)* Occupancy (@ 30 Jun 2020) * Yield on Cost * Completion KPL's interest 	1.5M s.f 91% 21% 1998 71.25%
Shanghai Jing An Kerry Centre	 GFA(100%)* Occupancy (@ 30 Jun 2020) * Yield on Cost * Completion Ph 1: 1998 KPL's interest Ph 1: 74.25% 	2.9M s.f 91% 15% ; Ph 2: 2013 b; Ph 2: 51%
Shanghai Pudong Kerry Parkside	 GFA(100%)* Occupancy (@ 30 Jun 2020) * Yield on Cost * Completion KPL's interest 	1.9M s.f 91% 19% 2011 40.8%
Shenzhen Kerry Plaza	 GFA(100%) Occupancy (@ 30 Jun 2020) Yield on Cost Completion Ph 1: 2008 KPL's interest 	1.7M s.f 91% 22% ; Ph 2: 2012 100%
Hangzhou Kerry Centre	 GFA(100%)* ^ Occupancy (@ 30 Jun 2020) * Yield on Cost * Completion KPL's interest 	1.2M s.f 91% 8% 2016 75%

^{*} Exclude hotel ^Exclude held for sale apartments

INVESTMENT PROPERTIES – QIANHAI KERRY CENTRE PH 1 - 3



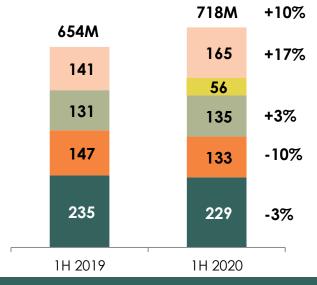
In 2018, one apartment tower was launched for pre-sale to a strong response, and September 2019 saw the commencement of the leasing of office and retail spaces. The pre-sale of another apartment tower was launched in July 2020.



HK Property Rental Gross rental revenue: HK\$718M (includes attributable rental income from associates) Attributable GFA 4.2M s.f Occupancy @ 30 Jun 2020 Apartment Commercial Office Warehouse Prop mgmt, carparks and others

- Warehouse
- Maielloose
- Office
- Commercial
- Apartment

HK\$ million



Commercial

- Occupancy at 30 Jun 2020: 99%
- Megabox's average unit rent of \$29 psf

Office 0.8M s.f

- Occupancy at 30 Jun 2020: 96%
- Enterprise Square Five is 96% leased as at 30 Jun 2020 at an average unit rent of \$26 psf
- Kerry Centre at Quarry Bay is 100% leased as at 30 Jun 2020 at an average unit rent of \$53 psf

Apartment 0.8M s.f

- Occupancy at 30 Jun 2020: 82%*
- Resiglow Bonham's leasing commenced in Aug 2019 and, as at 30 June 2020, 67% of the units were leased
- Overall average unit rent at \$45 psf

Warehouse 1.3M s.f

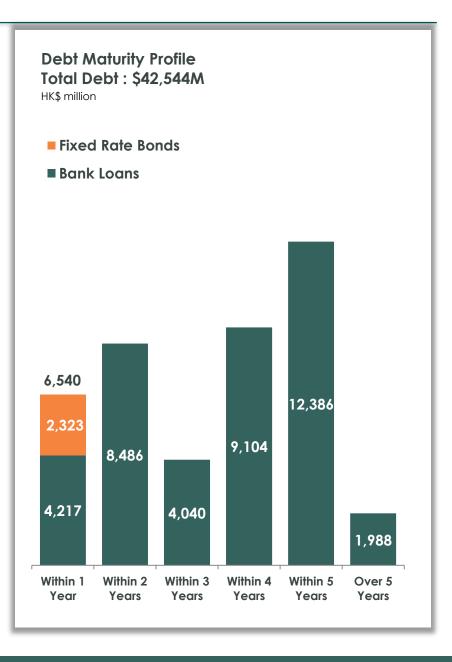
- Occupancy at 30 Jun 2020 : 72%
- Overall average unit rent for Sha Tin and Chai Wan warehouses acquired in 2019 is \$11 psf

^{*} Including Resiglow – Bonham with leasing commenced in Aug 2019

4 FINANCIAL POSITION

HK\$ million	As at 30 Jun 2020	As at 31 Dec 2019	Change
Total Debt	42,544	39,541	+8%
Cash and bank balance	11,107	12,255	-9%
Net Debt	31,437	27,286	+15%
Undrawn Bank Loan Facilities	14,672	12,590	+17%
Total Equity	113,200	115,383	-2%
NAV	99,836	101,705	-2%
NAV per share (\$)	68.55	69.83	-2%
No. of issued shares	1,457	1,457	+0%
Net debt to total equity	27.8%	23.6%	+4.2% pts
	1H 2020	1H 2019	
Interest cover *	4.7	16.8	
Dividend cover *	1.9	5.4	

^{*} Before fair value increase of investment properties



5 APPENDIX

- A. 1H 2020 Contracted Sales HK
- B. 1H 2020 Contracted Sales Mainland
- C. Major Properties Under Development HK
- D. Major Properties Under Development Mainland
- E. Mainland Major Completed Mixed-Use Properties
- F. Land Bank Overview / HK / Mainland

Proj	ects on sale	KPL's interest (%)	Total project units	Units sold in 1H 2020	Accumulative units sold as at 30 Jun 2020	Inventory as at 30 Jun 2020 (units)	ASP achieved in 1H 2020 HK\$ psf	Sales proceeds in 1H 2020^ HK\$ bn
MAJO	OR PROJECTS							
1	The Bloomsway	100%	1,100	27	1,080	20	Apt: 18,500 Villa: 24,100	1.1
2	Mont Rouge	100%	45	2	5	40	Villa: 70,100	0.7
3	Mantin Heights	100%	1,429	16	1,417	12	35,100	0.7
4	Non-core assets							0.6
Total Contracted Sales (HKD)							3.1B	

^ include car park sales

B. 1H 2020 CONTRACTED SALES - MAINLAND

Major projects on sale (100% subsidiaries + KPL's interest for associates)			Product type	Contracted sales ^ RMB'M	GFA Sold s.m	ASP achieved in 1H 2020 RMB psm	KPL's interest
1	Shenyang Arcadia Height	瀋陽雅頌大苑二期	R	587	16,800	33,100	60%
2	Fuzhou Rivercity *	福州榕城江上圖	R	342	12,468	27,400	100%
3	Lake Grandeur, Hangzhou	逸廬	R	261	2,844	89,900	75%
4	Tianjin Arcadia Court	天津雅頌居	R	93	2,580	34,300	49%
5	Qinhuangdao Habitat Ph 1	秦皇島海碧台一期	R	48	2,127	20,600	60%
6	Others			133			
Tota	Total Contracted Sales (RMB)						
Toto	al Contracted Sales (HKD)	1.6B					

Denotation: R=Residential

^ include carpark

* new launch in 1H 2020

C. MAJOR PROPERTIES UNDER DEVELOPMENT – HK

	Name	Location	Туре	Stage of Completion	Expected Completion	KPL's Interest (%)	Buildable GFA* (s.f.)
1	Beacon Hill Project	Beacon Hill	R	Superstructure work in progress	2021	100	342,769
2	Wong Chuk Hang Station Package Four Property Development Project	Wong Chuk Hang	R	Schematic design in progress	2025	50	319,153
3	Wong Chuk Hang Station Package Two Property Development Project	Wong Chuk Hang	R	Superstructure work in progress	2023	50	246,496
4	LaSalle Road Project	Ho Man Tin	R	Superstructure work in progress	2H 2020	100	45,176
TOTA	\L						953,594

Denotation: R=Residential

* KPL's share

D. MAJOR PROPERTIES UNDER DEVELOPMENT – MAINLAND

Name		Location	Туре	Stage of Completion	Expected Completion	KPL's Interest (%)	KPL's Attributable GFA (s.f.)
MAJ	OR MIXED-USE DEVELOPMENT						
1	Shenyang Kerry Centre Phase II (Arcadia Height Tower 1)	Shenyang	R	Interior decoration work in progress	2H 2020	60	233,462
2	Shenyang Kerry Centre Phase III	Shenyang	R/O/C	Foundation pit support work in progress	In phases from 2022 onwards	60	2,969,114
3	Nanchang Complex Development Phase II	Nanchang	O/C	Schematic design in progress	2023	80	532,215
4	Zhengzhou Complex Development	Zhengzhou	R/H/O/ C	Piling work in progress	In phases from 2023 onwards	55	1,156,771
5	Tianjin Kerry Centre Phase II	Tianjin	R/O/C	Schematic design in progress	2024	49	731,395
					S	SUBTOTAL	5,622,957
ОТНІ	ER INVESTMENT PROPERTIES						
6	Shenzhen Qianhai Kerry Centre Phase I	Shenzhen	R/O/C	Residential: Curtain wall installation completed. Office: Curtain wall installation, mechanical and engineering work in progress.	2H 2020	100	2,173,844
7	Putian Hotel Development	Putian	H/C	Curtain wall installation, mechanical and engineering, and interior decoration work in progress	2H 2020	60	220,509

Denotation: R=Residential. O=Office. C=Commercial. H=Hotel

D. MAJOR PROPERTIES UNDER DEVELOPMENT – MAINLAND (CON'T) 25

	Name	Location	Туре	Stage of Completion	Expected Completion	KPL's Interest (%)	KPL's Attributable GFA (s.f.)
ОТН	ER INVESTMENT PROPERTIES (C	ON'T)					
8	Kunming Complex Development	Kunming	R/H	Basement structural work in progress	2022	55	382,925
9	Fuzhou Cangshan Complex Development	Fuzhou	R/O/C	Basement structural work in progress	2022	100	3,529,397
10	Shenzhen Qianhai Kerry Centre Phase II	Shenzhen	H/O/C	Hotel: Superstructure work topped up. Office: Superstructure in progress	2022	25	322,830
11	Shenzhen Qianhai Kerry Centre Phase III	Shenzhen	O/C	Piling work in progress	2024	70	620,114
12	Wuhan Complex Development	Wuhan	R/O/C	Schematic design in progress	In phases from 2024 onwards	100	4,441,248
13	Hangzhou Complex Development	Hangzhou	R/O/C	Schematic design in progress	2025	100	2,438,107
						SUBTOTAL	14,128,974
MAJ	OR MIXED-USE DEVELOPMENT	AND OTHER INVE	ESTMENT PR	ROPERTIES			19,751,931
PRIA	MARILY FOR SALE PROPERTIES						
14	Qinhuangdao Habitat Phase II	Qinhuangdao	R/C	Schematic design in progress	In phases from 2023 onwards	60	2,042,637
						SUBTOTAL	2,042,637
TOTA	AL						21,794,568

Denotation: R=Residential. O=Office. C=Commercial. H=Hotel

30 Jun 2020 GFA & Occupancy

Attri GFA (000s s.f.)	Beijing	Shanghai	Shenzhen	Hangzhou	Others	Total	Occupancy
Office	711	1,388	1,552	102	549	4,302	87%
Commercial	98	1,096	104	798	955	3,051	89%
Apartment	277	774	-	-	-	1,051	79%
Total	1,086	3,258	1,656	900	1,504	8,404	
Weight by location	13%	39%	19%	11%	18%	100%	

Major Mainland investment properties Occupancy rates		As at 30 Jun 2020	As at 31 Dec 2019
1	Beijing Kerry Centre *	91%	96%
2	Jing An Kerry Centre *	91%	97%
3	Kerry Parkside Shanghai Pudong *	91%	94%
4	Shenzhen Kerry Plaza	91%	92%
5	Hangzhou Kerry Centre *	91%	94%
6	Shenyang Kerry Centre *	67%	66%

Major hotel properties Average occupancy rates		1H 2020	1H 2019
1	Kerry Hotel, Beijing	19%	84%
2	Jing An Shangri-La Hotel, Shanghai	30%	75%
3	Shangri-La Hotel, Shenyang	20%	64%
4	Kerry Hotel, Pudong Shanghai	20%	74%
5	Shangri-La Hotel, Tianjin	24%	70%
6	Midtown Shangri-La Hotel, Hangzhou	36%	74%

^{*} Exclude hotel

E. MAINLAND MAJOR COMPLETED MIXED-USE PROPERTIES (CON'T) 27

Occupo	ancy rates (by segment)		As at 30 Jun 2020	As at 31 Dec 2019
	Beijing Kerry Centre	Serviced Apartment	92%	92%
1		Office	93%	98%
1		Commercial	74%	94%
		Average	91%	96%
		Serviced Apartment	93%	94%
2	ling An Korn, Contro	Office	90%	97%
2	Jing An Kerry Centre	Commercial	91%	95%
		Average	91%	97%
	Kerry Parkside	Serviced Apartment	78%	82%
3		Office	96%	98%
3		Commercial	88%	94%
		Average	91%	94%
		Office	90%	92%
4	Shenzhen Kerry Plaza	Commercial	100%	96%
		Average	91%	92%
	Hangzhou Kerry Centre	Office	94%	94%
5		Commercial	90%	94%
		Average	91%	94%
		Office	55%	51%
6	Shenyang Kerry Centre	Retail	85%	88%
		Average	67%	66%

E. MAINLAND MAJOR COMPLETED MIXED-USE PROPERTIES



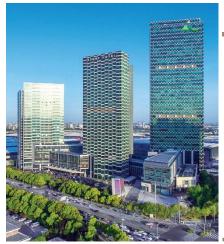
Jing An Kerry Centre, Shanghai Puxi

GFA 3.7M s.f

- Located in the heart of Shanghai's Nanjing Road business district
- A pre-eminent shopping venue and exclusive office address in Shanghai
- Achieved one of the highest retail rental in Shanghai
- Direct access to Shanghai Metro Line 2 and 7

GFA (million s.f.)	
Commercial	1.0
Office	1.7
Apartment	0.2
Hotel	0.8
Total	3.7





Kerry Parkside, Shanghai Pudong

GFA 2.7M s.f

- Mixed-use property comprising a hotel, offices, serviced apartments and retail
- In close proximity to Shanghai Metro Line 7
- Next to the Shanghai New International Expo Centre (SNIEC)

GFA (million s.f.)	
Commercial	0.5
Office	1.0
Apartment	0.4
Hotel	8.0
Total	2.7





Beijing Kerry Centre

GFA 2.2M s.f

- Continues to be an iconic presence at the heart of Beijing
- Located in the Chaoyang district, the city's commercial and financial center and within the 2nd ring road
- Combines prime office space, a shopping mall, luxury hotel and serviced apartments
- 90% of office tenants are MNCs

GFA (million s.f.)	
Commercial	0.1
Office	1.0
Apartment	0.4
Hotel	0.7
Total	2.2





Shenzhen Kerry Plaza

GFA 1.7M s.f

- 3 Grade-A office towers located at the core of Futian CBD
- Conveniently connected to Futian railway station on the Guangzhou-Shenzhen-Hong Kong Express Rail Link now under construction

GFA (million s.f.)			
Commercial	0.1		
Office	1.6		
Total	1.7		





Tianjin Kerry Centre Ph 1

GFA 1.7M s.f

- Mixed-use development located on the east bank of the Haihe CBD in Hedong District
- Phase I of the development includes a hotel, upscale residences for sale (Arcadia Court) and a shopping mall (Riverview Place)
- Shopping mall commenced operation on 30 Apr 2015

GFA (million s.f.)	
Commercial	0.9
Hotel	8.0
Total	1.7





Hangzhou Kerry Centre

1.8M s.f GFA

- Located at the intersection of Yan'an Road and Qingchun Road, adjacent to the Xihu (West Lake)
- Comprises a luxury hotel, Grade-A offices, premium apartments for sale and a retail mall complex
- Shopping mall commenced operation on 29 Nov 2016
- Direct access to Hangzhou Metro in the basement floor (since July 2017)

GFA (million s.f.)	
Commercial	1.1
Office	0.1
Hotel	0.6
Total	1.8



E. MAINLAND MAJOR COMPLETED MIXED-USE PROPERTIES (CON'T) 31





Shenyang Kerry Centre Ph 1 & 2

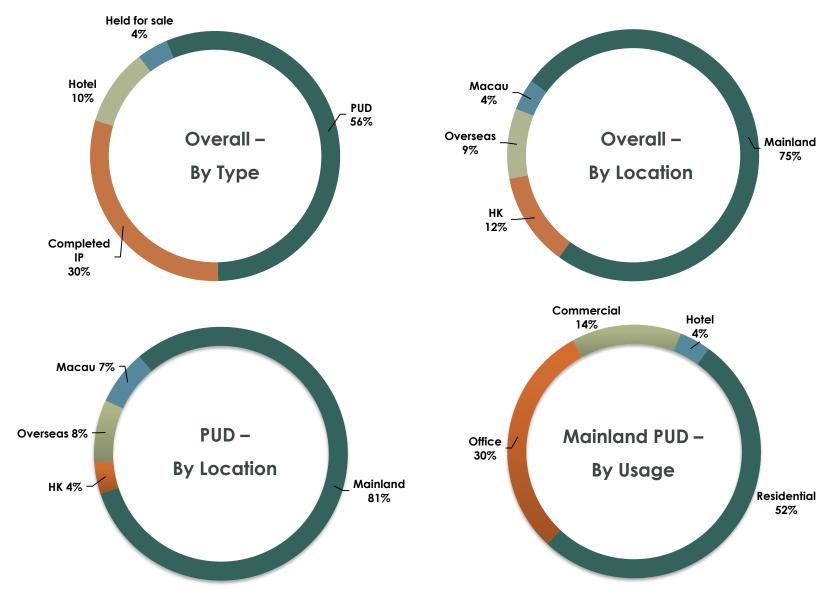
GFA 2.1*M* s.f

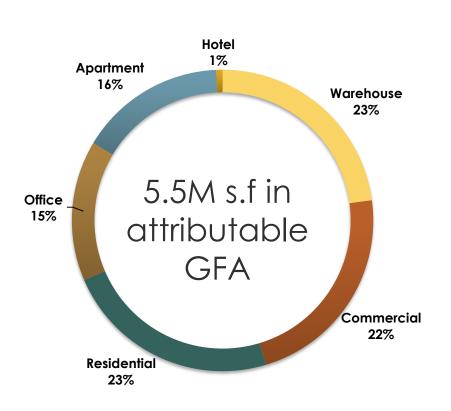
- Mixed-use development located at the east side of Qinanian Street
- Include a hotel, offices, a shopping mall and residences
- Phase I of the development has been completed, Phase II was partially completed while Phase III is now under construction
- Shopping mall commenced operation on 30 Nov 2018

GFA (million s.f.)	
Commercial	8.0
Office	0.6
Hotel	0.7
Total	2.1



Total Property Portfolio Attributable GFA: Approx. 47.8M s.f. (as of 30 Jun 2020)

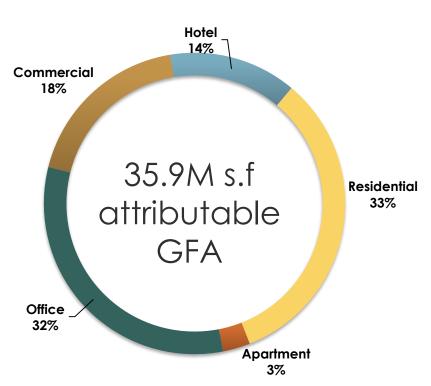




HK Land bank	Attributable
	GFA
	('000 s.f)

Completed Investment Properties	4,191
Warehouse	1,266
Commercial	1,220
Office	834
Apartment	871
Properties under development & others	953
Completed properties held for sale	355
Hotel	38
Total HK Land Bank	5,537

Note: Above land bank figures are as of 30 Jun 2020



Mainland Land bank	Attributable GFA
	('000 s.f)

Completed Investment Properties	8,404
Commercial	3,051
Office	4,302
Apartment	1,051
Properties under development	21,795
Completed properties held for sale	1,557
Hotel	4,126
Total Mainland Land Bank	35,882

Note: Above land bank figures are as of 30 Jun 2020

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